



ATG TRUST
C O M P A N Y

**STRUCTURED
TRANSACTIONS:
TAX DEFERRAL
TECHNIQUES EVERY
LAWYER SHOULD KNOW!**

DATES/LOCATIONS:

MARCH 15, 2005
HOTEL PERE MARQUETTE
501 MAIN STREET
PEORIA, IL 61602-1028
309.637.6500

MARCH 23, 2005
HAWTHORN SUITES, LTD.
101 TRADE CENTRE DRIVE
CHAMPAIGN, IL 61820-7244
217.398.3400

APRIL 6, 2005
THE MARRIOTT
1401 WEST 22ND STREET
OAK BROOK, IL 60523
630.573.8555

APRIL 12, 2005
HOLIDAY INN
3405 ALGONQUIN ROAD
ROLLING MEADOWS, IL 60008
847.259.5000

APRIL 20, 2005
HOLIDAY INN
1000 EASTPORT PLAZA DRIVE
COLLINSVILLE, IL 62234
618.345.2800

TIME:

CHECK-IN/CONTINENTAL BREAKFAST
8:30 - 9:00 A.M.

PROGRAM
9:00 A.M. - NOON

REGISTRATION:

SUZY AUTEBERRY, REGISTRAR
800.252.5206, EXT. 2130
FAX: 217.403.7430
SAUTEBER@ATGF.COM

IN CONJUNCTION WITH



2005 EDUCATIONAL PROGRAMS

PROGRAM DESCRIPTION

There are several reasons your clients may receive money in large, lump-sum payments, including physical injury settlements, sales of a business, real estate sales, § 468(B) qualified settlement funds, and more. When your clients come to you for advice, help them keep their money without losing a significant portion of it to taxes with a **structured transaction**. This "win-win" solution offers the following benefits:

For the **Payee/Plaintiff:**

- Deferral of payments lessens the tax bill;
- Alternative Minimum Tax (AMT) may be avoided, legally;
- Payments are guaranteed by a Fortune 50 Company; and
- Attorney's fees can also be structured!

For the **Payor/Defendant:**

- A full tax deduction in the year of payment;
- No ongoing payment obligations or administrative expense; and
- A closed file - No responsibility to guarantee payments.

Structured transactions are not just for personal injury lawyers. Regardless of your area of concentration, this program will show you how to structure your transactions to take full advantage of this powerful tax deferral tool.

WHO SHOULD ATTEND

All lawyers, paralegals, or legal assistants. There is **NO CHARGE** for this program.

ABOUT THE SPEAKERS

BRIAN S. MICHAELS, Vice President, Structured Settlements, ATG Trust Company, Chicago, Illinois | Mr. Michaels heads the structured settlement program for ATG Trust Company (ATG Trust). He is a frequent lecturer on structured settlements, tax and trust related topics. Mr. Michaels has more than 20 years of experience in the areas of taxation, estate planning, and investment management. He previously was a tax senior manager with a "Big 4" accounting firm. Additional experience includes senior positions with large banking and insurance industry leaders in the trust and estate fields. Mr. Michaels' area of expertise is integrating sophisticated insurance techniques in plans for wealth management and succession. He is active in community, business and bar-related associations, and is a Certified Financial Planner™. *William Mitchell College of Law, J.D., 1992; University of Northern Iowa, B.A., 1983.*

HUGH E. POLLARD, Trust Officer, ATG Trust Company, Chicago, Illinois | Mr. Pollard manages the § 1031 (Starker) tax-deferred exchange program for ATG Trust Company (ATG Trust) and is a frequent lecturer on that subject. He is the Vice President - Midwest Region for the Federation of Exchange Accommodators (FEA) and serves on its Board of Directors. He holds the designation of Certified Exchange Specialist®, which is conferred by the FEA. Mr. Pollard recently held the position of staff attorney in the Chicago office of Attorneys' Title Guaranty Fund, Inc. (ATG). In that position, he managed ATG's Escrow Department and handled title insurance underwriting questions and loan closing problems. Prior to joining ATG, he spent nine years in private practice, concentrating on real estate and corporate transactions.

IIT/Chicago-Kent College of Law, J.D. (with honors) 1983; DePaul University, Chicago, M.B.A. 1980; Loyola University of Chicago, B.A. 1975.

Another Program of Interest:
STARKER EXCHANGES
March 2, 2005
The Conference Center - UBS Tower
1 North Wacker Drive, 2nd Floor
Chicago, IL
(go to the attorney section of
www.atgtrust.com for more information)

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ATG TRUST COMPANY, a subsidiary of ATG, is a full service, independent trust company that can serve all your clients' trust needs.

Over the past several years, trust officers and even whole trust departments have merged, moved, or otherwise been eliminated from the local scene, leaving many consumers without options for sound financial guidance from a local professional. Attorneys' Title Guaranty Fund, Inc. (ATG®), a lawyer-service organization, formed ATG Trust to fill a very special need. Lawyers who have long served as trusted advisers to their clients can now serve those clients in a whole new way: Investment planning through ATG Trust.

Program Questions? Call 800.252.5206, ext. 2130. Visit the attorney section of our website, www.atgtrust.com, to see the current calendar, register on-line, generate a map/directions, or learn more about ATG Trust educational programs.



REGISTRATION FORM

Please complete this form and mail/fax it to Suzy Auteberry, Registrar, ATG, P.O. Box 9136, Champaign, IL 61826-9136; Fax: 217.403.7430. Or register on line at www.atgtrust.com. Questions? Call Suzy at 800.252.5206, ext. 2130.

Name: _____ Mbr No.: _____

Firm: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: (_____) _____

E-mail: _____

Attendees: _____

Please register me/us for the following program session(s):

- | | |
|---|-----------------------|
| <input type="checkbox"/> March 15 - Peoria | Total Attendees _____ |
| <input type="checkbox"/> March 23 - Champaign | Total Attendees _____ |
| <input type="checkbox"/> April 6 - Oak Brook | Total Attendees _____ |
| <input type="checkbox"/> April 12 - Rolling Meadows | Total Attendees _____ |
| <input type="checkbox"/> April 20 - Collinsville | Total Attendees _____ |

Send me information about ATG Trust membership.



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**FREE
SEMINAR!**